A3940-1.44

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1990

ROCKY MOUNTAIN REGION (RMCPA)

American Graduate School of International Management - Thunderbird
University of Arizona
Brigham Young University
Carroll College
Colorado School of Mines
Colorado State University
Colorado Tech
University of Colorado
University of Denver
Eastern Montana College
Kansas State University
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico Institute of Mining & Technology
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
Peru State College
South Dakota School of Mines
University of South Dakota - Business
Utah State University
University of Utah
Washburn University
University of Wyoming

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Rocky Mountain** Region.

The data are based on salary offers made to students graduating between September 1, 1989, and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 8, 1990 through March 12, 1990) and cumulatively (September 1, 1989, and March 12, 1990).

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	64	734	$25215	$25614	$28000	$25960	$21000	138	2015	$24642	$26179	$27600	$25000	$20000
BUSINESS ADMIN (INCL MGMT	4	160	22075	23396	*	*	*	22	414	20667	22545	24000	20000	15600
DISTRIBUTION MANAGEMENT	+	10	+	26220				+	28	+	25108			
ECONOM & FINANCE (BANKING	4	205	22750	25105	*	*	*	12	467	23383	24149	*	*	*
HOTEL/RESTAURANT MGMT	+	4	+	20900				+	31	+	20005			
HUMAN RSRCS (incl LABOR R	+	20	+	24740				1	50	19000	24153	*	*	*
MANAGEMENT INFO SYSTEMS	+	65	+	26664				13	160	24238	26926	*	*	*
MARKETING/MARK MGMT (RESR	20	171	24138	22727	28600	24750	18000	48	501	23125	22759	28000	24000	17500
REAL ESTATE	+	5	+	22900				+	14	+	24561			
COMMUNICATIONS														
ADVERTISING	+	11	+	17238				+	22	+	17985			
COMMUNICATIONS	6	33	21400	19983	*	*	*	9	107	20711	20160	*	*	*
JOURNALISM	4	14	17375	18879	*	*	*	4	37	17375	17351	*	*	*
TELECOMMUN/BROADCASTING	+	5	+	13920				1	13	25200	18101	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	11	74	19927	19103	*	*	*	47	234	20151	19142	25500	19900	15000
PRE-ELEMENTARY EDUCATION	+	15	+	17584				+	23	+	16783			
PHYSICAL EDUCATION	1	5	12000	17840	*	*	*	8	23	17830	19397	*	*	*
SPECIAL EDUCATION	3	22	19015	20796	*	*	*	14	52	19048	19876	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	5	30000	21280	*	*	*	3	36	25833	18902	*	*	*
TEXTILES & CLOTHING	+	2	+	24300				+	30	+	20538			
MERCHANDISING MANAGEMENT	+	4	+	20158				1	28	15000	18335	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	1	21400	21400	*	*	*	1	6	21400	22026	*	*	*
LETTERS (incl English, Li	+	17	+	20065				1	51	21400	19050	*	*	*
VISUAL & PERFORMING ARTS	+	7	+	18000				7	35	18063	18727	*	*	*
HUMANITIES - OTHER	+	17	+	31518				1	45	19400	25247	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	7	+	20227				1	13	20000	20583	*	*	*
HISTORY	+	3	+	25000				+	8	+	22469			
POLITICAL SCIENCE/GOVT	1	16	28500	21706	*	*	*	5	42	26300	21986	*	*	*
PSYCHOLOGY	3	21	16500	20940	*	*	*	6	53	14667	19655	*	*	*
SOCIOLOGY	2	5	22750	27900	*	*	*	2	12	22750	23624	*	*	*
SOCIAL SCIENCES-OTHER	+	4	+	16226				2	16	16065	17827	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	70	+	30699				+	116	+	30666			
AGRICULTURAL	1	12	28320	32006	*	*	*	1	15	28320	31205	*	*	*
ARCHITECTURAL	1	8	27300	30590	*	*	*	1	22	27300	30174	*	*	*
BIOENGINEERING & BIOMEDIC	+	4	+	30353				+	6	+	29568			
CHEMICAL	20	438	35489	35336	36900	35370	34320	98	673	35342	35207	37500	35504	33000
CIVIL	5	174	28800	27762	*	*	*	46	410	28699	27645	33000	28000	24348
COMPUTER	3	49	30800	32310	*	*	*	8	84	29765	31899	*	*	*
ELECTRICAL/ELECTRONIC	24	433	32148	32025	34200	31900	30000	76	950	31599	31624	35000	31900	28000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	5	151	$28638	$31196	*	*	*	11	297	$28881	$30964	*	*	*
MECHANICAL	13	512	32191	32143	*	*	*	128	1045	32762	32082	$36000	$33360	$29000
METALLURGICAL	4	39	32550	31872	*	*	*	19	74	32187	31998	*	*	*
MINING (INCL GEOLOGICAL)	+	+	+	+				12	16	27907	28961	*	*	*
NUCLEAR	+	5	+	31630				+	15	+	30583			
PETROLEUM	+	16	+	36788				17	58	36451	36120	*	*	*
TEXTILE	+	3	+	33669				+	3	+	33669			
ENGINEERING TECHNOLOGY	1	29	34000	31576	*	*	*	5	102	30760	29934	*	*	*
INDUSTRIAL TECHNOLOGY	+	2	+	29250				+	21	+	24976			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	7	15	22214	22924	*	*	*	17	36	22841	22649	*	*	*
ANIMAL SCIENCES	+	5	+	18400				6	16	19791	17830	*	*	*
PLANT SCIENCES	+	2	+	21500				+	5	+	21200			
NATURAL RESOURCES	+	1	+	17700				+	4	+	17925			
OTHER AGRICULTURAL SCIENC	+	3	+	30667				8	14	25125	25223	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	14	134	28071	29217	*	*	*	43	370	28620	29091	33000	29900	25000
COMPUTER PROGRAMMING	+	21	+	29110				+	30	+	28531			
INFORMATION SCIENCES & SY	4	48	30352	30014	*	*	*	11	149	29083	28615	*	*	*
SYSTEMS ANALYSIS	1	2	24000	27250	*	*	*	1	2	24000	27250	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	1	37	25000	27656	*	*	*	2	48	29480	26526	*	*	*
HEALTH SCIENCES	+	4	+	24745				+	16	+	22470			
NURSING	+	14	+	27450				1	23	31200	26630	*	*	*
PHARMACY	1	7	29500	31677	*	*	*	3	17	34333	33576	*	*	*
SCIENCES														
ACTUARIAL	1	2	20000	26000	*	*	*	1	7	20000	28986	*	*	*
ARCHITECTURAL & ENVIRONME	+	7	+	26440				+	11	+	23248			
BIOLOGICAL	+	7	+	20143				5	25	15923	21780	*	*	*
CHEMISTRY	+	24	+	29107				+	42	+	28057			
GEOLOGY & GEOLOGICAL SCI	+	2	+	15240				1	9	24000	19887	*	*	*
MATHEMATICS	+	17	+	26721				10	66	26329	24250	*	*	*
PHYSICS	2	5	22500	24400	*	*	*	2	11	22500	25547	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	24000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	24	+	26861				+	24	+	26861			
TOTALS	233	3988						880	9400					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	58	552	$25005	$25880	$28000	$25250	$21000	119	1583	$24480	$26417	$27500	$24500	$20000
ACCOUNTING (PRIVATE)	5	187	25974	24615	*	*	*	25	456	25095	25049	28800	26500	20000
COMMERCIAL BANKING (CNSMR	1	21	22000	22257	*	*	*	3	44	16167	21059	*	*	*
COMMERCIAL BANKING (LENDG	+	20	+	23674				2	60	21750	22844	*	*	*
INVESTMT BANKING (CORP FN	2	7	31350	28643	*	*	*	2	15	31350	28151	*	*	*
INVESTMT BANKNG (M & A)	+	4	+	25450				+	5	+	24627			
INVESTMT BANKG (REAL EST)	+	3	+	23067				+	6	+	25033			
INVESTMT BANKG (SALES & T	1	3	16800	16183	*	*	*	1	4	16800	19638	*	*	*
FINANCIAL/TREASURY ANALYS	2	104	24000	26452	*	*	*	3	184	25133	26306	*	*	*
PORTFOLIO MGMT/BROKERAGE	1	15	20000	20160	*	*	*	2	21	24400	20333	*	*	*
UNDERWRITING	1	7	24000	22671	*	*	*	3	39	20933	22031	*	*	*
INSURANCE - CLAIMS	+	16	+	22775				1	40	20000	21936	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	4	+	21250				+	11	+	18616			
MEDIA PLANNING	+	3	+	16667				1	9	25200	19382	*	*	*
REPORTING	1	3	14000	16167	*	*	*	1	7	14000	15923	*	*	*
PRODUCTION	+	7	+	27094				+	19	+	25762			
PUBLIC RELATIONS	2	12	23000	23167	*	*	*	3	27	21000	20830	*	*	*
WRITING / EDITING	2	12	18200	17450	*	*	*	2	22	18200	17955	*	*	*
MARKETING														
ADVERTISING	1	14	16500	19821	*	*	*	1	28	16500	19359	*	*	*
BRAND/PRODUCT MANAGEMENT	+	21	+	27730				2	56	29250	25173	*	*	*
BUYER/MERCHANDISING	3	20	26333	22602	*	*	*	4	97	26250	22647	*	*	*
DISTRIBUTION	+	12	+	31883				+	29	+	26966			
MARKET RESEARCH	+	9	+	27120				1	15	12000	25856	*	*	*
PURCHASING	+	9	+	22905				1	20	19493	23423	*	*	*
SALES	18	222	26281	25009	*	*	*	49	549	26830	24670	33600	26500	20000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	6	+	22383				1	18	32000	20519	*	*	*
FINANC,TAXA, MONETARY POL	+	5	+	18512				1	14	28000	21873	*	*	*
ECONOMIC PROGRAMS	1	10	28000	27569	*	*	*	1	11	28000	26699	*	*	*
LAW ENFORCEMENT	+	9	+	26556				+	12	+	25083			
MILITARY	+	6	+	18280				2	39	29000	21771	*	*	*
NATIONAL SECURITY	1	1	21000	21000	*	*	*	1	2	21000	26850	*	*	*
URBAN / REGIONAL PLANNING	+	+	+	+				+	1	+	27500			
ENGINEERING														
BIOENGINEERING	+	7	+	29371				+	12	+	27554			
DESIGN / CONSTRUCT	9	279	31562	30142	*	*	*	67	613	30811	29990	35000	31200	25476
ENVIRONMENTAL/SANITATION	1	31	30000	29627	*	*	*	3	56	30902	28852	*	*	*
MANUFACTURING/INDUSTRIAL	7	318	30779	32550	*	*	*	31	712	31901	32172	34500	32000	28700
SYSTEMS / PROGRAMMING	5	59	28000	30916	*	*	*	10	132	30290	30841	*	*	*
POWER SYSTEMS	8	61	32548	32242	*	*	*	11	130	32589	31767	*	*	*
SOFTWARE DESIGN & DEVELOP	6	50	29333	31606	*	*	*	17	117	30174	31403	*	*	*
HARDWARE DESIGN & DEVELOP	2	40	30600	32181	*	*	*	7	97	29189	31794	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	+	129	+	$32612				19	265	$32840	$31905	*	*	*
TESTING	2	35	$31050	31190	*	*	*	8	107	30388	30487	*	*	*
PROCESS ENGINEERING	15	312	35068	35485	*	*	*	74	522	34673	35057	$36504	$34980	$32000
PROJECT ENGINEERING	15	132	32926	32696	*	*	*	126	379	32794	32276	37200	33550	27000
OTHER ENGINEERING	12	375	31927	31952	*	*	*	39	597	32480	31466	36900	33200	27000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	4	+	23125				+	18	+	21693			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	1	+	28500				1	10	14000	22371	*	*	*
NURSES / PERSONAL CARE	1	15	12000	26420	*	*	*	2	24	21600	25629	*	*	*
OCCUPATIONAL THERAPY	+	13	+	26585				+	17	+	26332			
PHARMACIST	1	1	29500	29500	*	*	*	3	7	34333	35519	*	*	*
PHYSICAL THERAPY	+	18	+	29489				+	18	+	29489			
RESPIRATORY THERAPY	+	3	+	18167				+	3	+	18167			
OTHER HEALTH RELATED	+	12	+	22542				+	28	+	20993			
SOCIAL SERVICES														
ADMINISTRATION	+	7	+	19798				1	14	12000	18376	*	*	*
COUNSELING	3	11	15500	17175	*	*	*	5	27	15700	16521	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				1	5	13000	17180	*	*	*
SOCIAL WORK	+	7	+	18821				1	19	19400	18556	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	7	117	30057	29092	*	*	*	24	329	27922	28210	32500	29000	20000
INFORMATION SYSTEMS	1	81	16300	27129	*	*	*	12	172	25448	26945	*	*	*
SYSTEMS ANALYSIS & DESIGN	4	70	26352	30501	*	*	*	20	172	29321	29793	34000	28704	25020
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	5	20000	29490	*	*	*	1	13	20000	29604	*	*	*
AGRICULTURE/NAT'L RESOURC	1	14	19000	21390	*	*	*	18	49	21236	20329	*	*	*
ARCHITECTURE	+	1	+	19200				+	6	+	18308			
CONSULTING	2	119	28000	28866	*	*	*	4	221	25750	28183	*	*	*
HUMAN RESRCS /INDUS RELS	1	14	20000	23436	*	*	*	6	41	19801	23478	*	*	*
MANAGEMENT TRAINEE	12	179	20575	22968	*	*	*	44	572	22587	21439	31500	21250	15000
MATH/STATISTICIANS	+	1	+	30600				3	8	23398	23236	*	*	*
PARALEGAL	+	2	+	12150				2	5	18500	16460	*	*	*
RESEARCHERS NON-TECHNICAL	+	3	+	23000				1	6	25000	23833	*	*	*
RESEARCHERS - TECHNICAL	+	15	+	28225				+	23	+	27089			
TEACHING	17	123	20450	19500	*	*	*	87	411	19903	19116	25000	19400	15000
TOTALS	233	3988						880	9400					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. 2 MARCH 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	10	56	$27240	$27929	*	*	*	10	141	$27240	$29205	*	*	*
MBA--NON-TECH	4	46	31750	35990	*	*	*	27	143	34219	33670	$45000	$32000	$28000
MBA--TECH	1	10	37200	37650	*	*	*	4	26	36175	36812	*	*	*
MS-BUSINESS	+	+	+	+				+	16	+	34006			
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	17	+	39450				+	33	+	37349			
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	8	+	30613				+	17	+	30102			
MANAGEMENT INFORMATION SY	+	2	+	29500				+	5	+	34080			
MARKETING/MKTNG MGT (RESE	+	3	+	39974				+	6	+	37622			
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	3	+	29000			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	6	+	28622				+	9	+	26681			
ELEMENTARY EDUCATION	1	11	23000	22189	*	*	*	2	23	21020	22222	*	*	*
PHYSICAL EDUCATION	+	1	+	24500				+	1	+	24500			
READING EDUCATION	+	+	+	+				+	1	+	22000			
SPECIAL EDUCATION	2	14	21000	21471	*	*	*	5	24	23224	22129	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	26000				+	1	+	26000			
LETTERS	+	1	+	22000				+	3	+	18000			
VISUAL & PERFORMING ARTS	1	1	21000	21000	*	*	*	1	1	21000	21000	*	*	*
HUMANITIES - OTHER	1	1	23000	23000	*	*	*	1	2	23000	21500	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	1	+	20000				+	1	+	20000			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	18	+	22246				+	24	+	23993			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES - OTHER	+	4	+	22315				+	5	+	22535			

continued

RMCPA REGIONAL Report No. 2 MARCH 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	7	+	$33843				+	16	+	$34881			
AGRICULTURAL	+	3	+	36100				+	3	+	36100			
BIOENGINEERING & BIOMEDIC	+	1	+	42000				+	1	+	42000			
CHEMICAL	+	28	+	37530				1	38	$30000	37072	*	*	*
CIVIL	1	48	$37000	32433	*	*	*	3	95	32933	32076	*	*	*
COMPUTER	+	11	+	34011				+	12	+	34457			
ELECTRICAL/ELECTRONIC	1	63	34000	36823	*	*	*	5	107	37358	36776	*	*	*
INDUSTRIAL	+	18	+	34653				+	27	+	35454			
MECHANICAL	2	58	34500	36586	*	*	*	7	101	35820	36606	*	*	*
METALLURGICAL	+	11	+	36304				5	16	38280	36976	*	*	*
MINING & MINERAL	+	+	+	+				+	1	+	30000			
NUCLEAR	+	1	+	28800				+	1	+	28800			
PETROLEUM	+	2	+	34080				1	10	43200	37626	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	3	+	23000				+	5	+	25450			
HEALTH SCIENCES	+	+	+	+				+	2	+	20800			
NURSING	+	+	+	+				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	+	+	+			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	20600				+	2	+	20600			
CHEMISTRY	+	6	+	32988				+	10	+	31893			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	23	+	36331				2	59	35700	36959	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	2	2	29680	29680	*	*	*	9	13	33040	32090	*	*	*
MATHEMATICS (INCL ACTUARI	+	3	+	22395				2	11	26923	29630	*	*	*
PHYSICS	+	2	+	29960				+	5	+	29934			
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	26	493						85	1024					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/8/90 THROUGH 3/12/90

CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	25	+	$43996				16	63	$36813	$41681	*	*	*
MBA--TECH	+	8	+	56875				+	12	+	51917			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	24	+	45022				13	60	37969	44642	*	*	*
MBA--TECH	+	31	+	50912				+	41	+	50948			
OVER 4 YEARS														
MBA--NON-TECH	5	26	$30840	39612	*	*	*	21	69	40932	45272	$51000	$38000	$30000
MBA--TECH	+	10	+	50670				+	17	+	56747			
TOTALS	5	124						50	262					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/8/90 THROUGH 3/12/90

CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	1	+	58000			
ECONOMICS	+	1	+	$51903				+	2	+	44952			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	29000				2	10	$44500	43870	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	1	+	26000				+	4	+	37000			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	4	+	31200			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	50000			
CHEMICAL	1	16	$51000	51968	*	*	*	1	25	51000	50700	*	*	*
CIVIL	+	+	+	+				+	1	+	37200			
COMPUTER	+	1	+	57000				+	1	+	57000			
ELECTRICAL/ELECTRONIC	+	6	+	57167				+	11	+	55900			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	5	+	47627				+	7	+	47019			
METALLURGICAL	+	4	+	49550				+	6	+	50553			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				1	2	39600	33550	*	*	*
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	30	+	46812				+	38	+	45307			
GEOLOGICAL SCIENCES	+	+	+	+				+	+	+	+			
MATHEMATICS	1	1	32000	32000	*	*	*	1	3	32000	34667	*	*	*
PHYSICS	+	1	+	42000				+	7	+	41340			
POLYMER	+	1	+	45000				+	1	+	45000			
TOTALS	2	68						5	126					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS — MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT — Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER — CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 — 90th: 22080 / 10th: 18330 — PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	24424 110 30204/?1000			22000 1		25000 1	26300 2	27000 1	
BUSINESS ADMIN (INCL MGMT	20000 1			21500 2	24000 1	20000 1			
ECONOM & FINANCE (BANKING	24000 1	17000 1		12000 1	30000 1				
MARKETING/MARK MGMT (RESR		20000 1				17500 1	25375 4		
COMMUNICATIONS		16500 1		16800 1					
JOURNALISM						15000 2			
PSYCHOLOGY				14500 1					
AGRICULTURAL									28320 1
CHEMICAL								31966 4	
CIVIL								25899 7	30107 7
ELECTRICAL/ELECTRONIC						32400 4	28000 1	31013 3	31275 4
INDUSTRIAL						32400 1			
MECHANICAL						31380 1	30600 2	33033 3	32220 1
MINING (INCL GEOLOGICAL)									26669 7
AGRIBUSINESS	25500 1								
OTHER AGRICULTURAL SCIENC				19500 1					
COMPUTER SCIENCE						30167 3	28386 14	25020 1	
INFORMATION SCIENCES & SY	31000 1					35900 1	29800 3		
MATHEMATICS						29500 1	25200 1		
PHYSICS									30000 1

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBL[illegible]HING
ACCOUNTING	20000 1		27500 2	22000 1					
BUSINESS ADMIN (INCL MGMT	15300 1	15600 1		22700 4		16700 3			
ECONOM & FINANCE (BANKING	27400 1		21200 1			20000 1			
HUMAN RSRCS (incl LABOR R				19000 1					
MANAGEMENT INFO SYSTEMS				26700 2		27000 1			
MARKETING/MARK MGMT (RESR		19000 3		21250 6		21811 9	24500 1		
COMMUNICATIONS						21300 1			
JOURNALISM			16000 1						
MERCHANDISING MANAGEMENT						15000 1			
CRIMINAL JUSTICE					20000 1				
POLITICAL SCIENCE/GOVT					17000 1				
AGRIBUSINESS	20000 1								
COMPUTER SCIENCE				24561 4		30000 1			
INFORMATION SCIENCES & SY				28704 2					
BIOLOGICAL			14000 1						

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			25000 2				19000 1	30000 2	
BUSINESS ADMIN (INCL MGMT			18000 1			18154 1	23088 3		22000 1
ECONOM & FINANCE (BANKING					20000 1				
MANAGEMENT INFO SYSTEMS				27500 1		18451 3			
MARKETING/MARK MGMT (RESR			26000 2			19493 1	28000 1		30750 2
COMMUNICATIONS			19000 1		22000 1				32000 1
JOURNALISM							23500 1		
TELECOMMUN/BROADCASTING							25200 1		
ELEMENTARY EDUCATION					20203 44 30000/15000		19400 3		
PHYSICAL EDUCATION					20883 5		13100 2	12000 1	
SPECIAL EDUCATION					19048 14				
HUMAN ECOLOGY (HOME ECONO					25833 3				
FOREIGN LANGUAGES					21400 1				
LETTERS (incl English, Li					21400 1				
VISUAL & PERFORMING ARTS					18063 7				
HUMANITIES - OTHER						19400 1			
POLITICAL SCIENCE/GOVT						28000 1	29000 2		
PSYCHOLOGY					15000 2				14000 1
SOCIAL SCIENCES-OTHER					19130 1				
CHEMICAL		33000 1		30000 1		34740 1			
CIVIL				30902 3		26114 6	26387 6		33000 1
ELECTRICAL/ELECTRONIC				32640 4		25842 7			
INDUSTRIAL				29000 1		26245 2			

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MECHANICAL		32550 2		30000 1		27900 4			
METALLURGICAL		32000 1							
PETROLEUM							26200 1		
COMPUTER SCIENCE					13000 1	28000 1	28000 3	29000 1	
INFORMATION SCIENCES & SY						19000 1			
NURSING								31200 1	
PHARMACY								29500 1	
BIOLOGICAL					17872 3				
MATHEMATICS					22825 4	19493 1			

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING						21000 2		21000 1	25920 1
BUSINESS ADMIN (INCL MGMT					23454 1				
MANAGEMENT INFO SYSTEMS					29120 1				
MARKETING/MARK MGMT (RESR				24000 1					26544 5
COMMUNICATIONS		22500 1		17000 1				19300 1	
PSYCHOLOGY			14750 2						
SOCIOLOGY			17000 1						
SOCIAL SCIENCES-OTHER			13000 1						
ARCHITECTURAL								27300 1	
CHEMICAL								32000 1	35099 36 38352/34260
CIVIL						33000 1		28625 4	
ELECTRICAL/ELECTRONIC					30668 17		32800 3		35238 6
INDUSTRIAL					29850 2	22000 1	35100 1		
MECHANICAL					29982 16		33268 18	27500 1	33638 17
METALLURGICAL							32265 4		
AGRIBUSINESS						22955 11			
ANIMAL SCIENCES						17374 2			
OTHER AGRICULTURAL SCIENC						25625 4			
COMPUTER SCIENCE					29640 1				34000 1
ALLIED HEALTH						25000 1			33960 1
PHARMACY									36750 2
BIOLOGICAL				12000 1					
MATHEMATICS									32800 1

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
PHYSICS					25000 1				

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING									28272 9
BUSINESS ADMIN (INCL MGMT			25000 1						
ECONOM & FINANCE (BANKING									28000 3
MANAGEMENT INFO SYSTEMS	24680 4	24000 1							
MARKETING/MARK MGMT (RESR					22750 4				25000 2
POLITICAL SCIENCE/GOVT			28500 1						
SOCIOLOGY			28500 1						
CHEMICAL		35520 2	33000 1	36578 2		33000 1			36293 45 39600/34500
CIVIL		29220 1			30000 1	29000 2			32283 6
COMPUTER	29160 7								34000 1
ELECTRICAL/ELECTRONIC	30900 4	31798 8	34392 1		32520 1	32302 2			34645 9
INDUSTRIAL				33000 1				31000 1	
MECHANICAL		29965 4	31667 3		32350 2	33600 1			34594 42 38400/33000
METALLURGICAL					31882 11	32650 2			34500 1
MINING (INCL GEOLOGICAL)						26567 3			34500 1
PETROLEUM									37092 16
ENGINEERING TECHNOLOGY		28200 1			31400 4				
AGRIBUSINESS			20500 3						28800 1
ANIMAL SCIENCES			21000 4						
OTHER AGRICULTURAL SCIENC			26333 3						
COMPUTER SCIENCE	30568 5	33000 1							31000 6
INFORMATION SCIENCES & SY	28000 2								31200 1
SYSTEMS ANALYSIS	24000 1								

AVERAGE SALARY OFFERS — MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT — Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER — CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 — 90th: 22080 / 10th: 18330 — PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
GEOLOGY & GEOLOGICAL SCI					24000 1				
MATHEMATICS	33000 1								32000 1

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							18000 1
ECONOM & FINANCE (BANKING							25000 1
MARKETING/MARK MGMT (RESR							21400 5
CHEMICAL				28000 1			35520 2
CIVIL						29000 1	
ELECTRICAL/ELECTRONIC							30910 2
INDUSTRIAL							23000 1
MECHANICAL			33000 2	28200 1		32950 2	31772 5
MINING (INCL GEOLOGICAL)						34000 1	
ACTUARIAL							20000 1

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	24381 112 30204/21000	17833 3		18050 6	27000 2	18500 5	25683 6	27000 1	
BACHELOR - TECHNICAL	28250 2			19500 1		31753 11	28629 21 33000/25200	29240 18	28718 21 38352/25980

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	20900 3	18150 4	23050 4	22336 14	18500 2	20606 16	24500 1		
BACHELOR - TECHNICAL	20000 1		14000 1	25942 6		30000 1			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL			23167 6	27500 1	19974 80 30000/15650	20057 7	21955 14	24000 3	25900 5
BACHELOR - TECHNICAL		32525 4		31227 10	19740 8	26213 23 34740/21000	26852 10	29900 3	33000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL		22500 1	14875 4	20500 2	26287 2	21000 2		20150 2	26440 6
BACHELOR - TECHNICAL				12000 1	30146 37 34600/27120	23487 20 33000/17748	33130 26 37200/31992	28757 7	34704 64 38352/33300

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	24680 4	24000 1	27333 3		22750 4				27746 14
BACHELOR - TECHNICAL	29678 20 33000/26520	31512 17	25793 15	35384 3	31376 20 36000/28000	30382 11		31000 1	35124 130 41970/32496

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL							21429 7
BACHELOR - TECHNICAL			33000 2	28100 2		32225 4	30429 11

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	24575 116 30204/21000	25283 19	22000 1						
BUSINESS ADMIN (INCL MGMT	20000 1			24000 1					24000 1
ECONOM & FINANCE (BANKING	17000 1	25067 3	12000 1		30000 1				25700 2
MARKETING/MARK MGMT (RESR		24000 1							
COMMUNICATIONS								16800 1	
PSYCHOLOGY			14500 1						
MECHANICAL					32700 1				
AGRIBUSINESS	25500 1	23900 2							
OTHER AGRICULTURAL SCIENC				19500 1					

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		22400 2	20000 1						
ECONOM & FINANCE (BANKING	28800 1								
MARKETING/MARK MGMT (RESR									20400 1
COMMUNICATIONS								19750 2	
JOURNALISM						14000 1		23500 1	16000 1
TELECOMMUN/BROADCASTING					25200 1				
AGRIBUSINESS	20000 1								
COMPUTER SCIENCE		18000 1							

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT							20000 1	32000 1	
ECONOM & FINANCE (BANKING							20000 1		
MARKETING/MARK MGMT (RESR		25500 1	26000 1		12000 1	19493 1	24459 29 35000/18000		
COMMUNICATIONS	16500 1						32000 1		
POLITICAL SCIENCE/GOVT							28500 1		28000 1
SOCIOLOGY							28500 1		
CHEMICAL							36188 3		
ELECTRICAL/ELECTRONIC			30000 1				31200 1		
MECHANICAL		33000 1					32817 6		
MINING (INCL GEOLOGICAL)							29600 2		
AGRIBUSINESS			24500 2				26833 3		

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
MARKETING/MARK MGMT (RESR	28000 1								
POLITICAL SCIENCE/GOVT			29000 2						
ARCHITECTURAL							27300 1		
CHEMICAL							34260 1		31760 2
CIVIL							27520 21 35000/24348	30902 3	29220 1
COMPUTER							31200 2		
ELECTRICAL/ELECTRONIC							31415 13		32035 3
INDUSTRIAL				21000 1					31715 6
MECHANICAL							32881 25 38400/29000		32613 16
PETROLEUM							33400 3		
ENGINEERING TECHNOLOGY							31800 1		29333 3

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
AGRICULTURAL									28320 1
CHEMICAL					35000 1		35107 65 39600/33000	36257 22 38352/34680	35655 4
CIVIL			28000 2		38352 1	28000 1		30082 12	28500 4
COMPUTER			27000 2	29240 3					
ELECTRICAL/ELECTRONIC	35535 3	32398 10	34513 2	30500 1	31467 3	30033 3	33000 2	31113 20 35600/27120	30223 9
INDUSTRIAL									23000 1
MECHANICAL	31200 2	34500 1		29850 2	32600 12	31500 2	31780 5	33039 40 37500/28000	33382 11
METALLURGICAL					32500 2	31500 1	25000 1	32928 13	31000 2
MINING (INCL GEOLOGICAL)								26798 9	34500 1
PETROLEUM								36711 9	37814 5
ENGINEERING TECHNOLOGY									34000 1
COMPUTER SCIENCE	31250 2		29768 8	26400 1		30500 1		29900 1	
INFORMATION SCIENCES & SY	26400 1		30000 1						
ALLIED HEALTH							33960 1		
MATHEMATICS			32900 2						
PHYSICS	22500 2								

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
PHYSICAL EDUCATION				12000 1					
PSYCHOLOGY			14000 1						
NURSING				31200 1					
PHARMACY						34333 3			

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					27600 1				
BUSINESS ADMIN (INCL MGMT							26000 1		
MANAGEMENT INFO SYSTEMS					21907 3	24797 9	26200 1		
COMMUNICATIONS		22000 1							
PHYSICAL EDUCATION									12000 1
HUMANITIES - OTHER				19400 1					
PSYCHOLOGY		13167 3							
SOCIOLOGY		17000 1							
SOCIAL SCIENCES-OTHER			13000 1						
COMPUTER							34000 1		
INDUSTRIAL					29000 1				
AGRIBUSINESS									19600 5
ANIMAL SCIENCES									19791 6
OTHER AGRICULTURAL SCIENC									25583 6
COMPUTER SCIENCE					29307 14	23150 2	29634 12		
INFORMATION SCIENCES & SY					27000 4	35900 1	29536 3		
SYSTEMS ANALYSIS							24000 1		
ACTUARIAL								20000 1	
BIOLOGICAL	12000 1								
MATHEMATICS					29500 1		32000 1		

AVERAGE SALARY OFFERS — MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT — Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION — CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 — 90th: 22080 / 10th: 18330 — PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING			20000 1						
BUSINESS ADMIN (INCL MGMT			20203 3	18326 10					
ECONOM & FINANCE (BANKING				21200 1			25000 1		
HUMAN RSRCS (incl LABOR R			19000 1						
MARKETING/MARK MGMT (RESR				20442 12					
COMMUNICATIONS				19867 3					
JOURNALISM				16000 1					
ELEMENTARY EDUCATION			19200 1						20172 46 30000/15000
PHYSICAL EDUCATION									19774 6
SPECIAL EDUCATION									19048 14
HUMAN ECOLOGY (HOME ECONO									25833 3
MERCHANDISING MANAGEMENT				15000 1					
FOREIGN LANGUAGES									21400 1
LETTERS (incl English, Li									21400 1
VISUAL & PERFORMING ARTS									18063 7
CRIMINAL JUSTICE						20000 1			
POLITICAL SCIENCE/GOVT						17000 1			
PSYCHOLOGY									20000 1
SOCIAL SCIENCES-OTHER									19130 1
CIVIL		23000 1							
ELECTRICAL/ELECTRONIC				32184 5					
INDUSTRIAL				27200 2					
MECHANICAL				32160 4					

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
AGRIBUSINESS				22500 3					
OTHER AGRICULTURAL SCIENC				28000 1					
COMPUTER SCIENCE									13000 1
INFORMATION SCIENCES & SY		31000 1							
ALLIED HEALTH		25000 1							
BIOLOGICAL				14000 1					17872 3
GEOLOGY & GEOLOGICAL SCI		24000 1							
MATHEMATICS					23398 3				21934 3

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	24472 118 30204/20000	25199 23 33000/21000	16167 3	24000 1	30000 1			16800 1	25133 3
BACHELOR - TECHNICAL	25500 1	23900 2		19500 1	32700 1				

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	28800 1	22400 2	20000 1		25200 1	14000 1		21000 3	18200 2
BACHELOR - TECHNICAL	20000 1	18000 1							

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	16500 1	25500 1	26000 1		12000 1	19493 1	24656 34 35000/20000	32000 1	28000 1
BACHELOR - TECHNICAL		33000 1	26333 3				31758 15		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	28000 1		29000 2						
BACHELOR - TECHNICAL				21000 1			30811 67 38400/25476	30902 3	31901 31 35520/28700

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	30290 10	32589 11	30174 17	29189 7	32840 19	30388 8	34673 74 39600/32000	32794 126 38400/27000	32480 39 41970/27000

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL			14000 1	12000 1					
BACHELOR - TECHNICAL				31200 1		34333 3			

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL		15700 5	13000 1	19400 1	23330 4	24797 9	26100 2		12000 1
BACHELOR - TECHNICAL	12000 1				28840 20 35000/25000	27400 3	29678 18	20000 1	21779 17

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL			19801 6	19299 28 28000/15000		18500 2	25000 1		19989 80 30000/15650
BACHELOR - TECHNICAL		25750 4		28341 16	23398 3				18917 7

AVERAGE SALARY OFFERS MARCH 1990 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	28500 3	30000 1		41250 4	36000 3				
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	45000 1			30000 1					
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH						23500 1			
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH						30000 1			34400 6
MBA--TECH									39500 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		35000 1	33000 2						
MBA--TECH		35000 1							35100 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							33167 3
MBA--TECH							